Account Manager – Inbound Sales

Hours: 9am to 3pm 3 to 5 days a week depending on availability
Salary: Negotiable depending on experience and days worked

Company

SAT Worldwide are an FCA authorised payment institution that provides foreign currency services to personal and business customers. Established in 2006, SAT Worldwide can count travel companies, charities and sport management agencies amongst its business customers and property investors, high-net worth individuals and professional sportsmen amongst its personal customers.

Role

Your role will be to respond to in-bound new customer enquiries whether they are via the website, telephone calls or introductions via our referral partners. The role will involve contacting new enquiries via telephone and/ or email, introducing our services, understanding their currency requirements and managing the relationship through to the completion of a trade. You will also be required to manage existing relationships with existing introducers to ensure we are capturing as many of their customers as possible.

Candidate

The successful candidate will be able to demonstrate exceptional communication skills with both business and personal customers, a willingness to learn, show initiative and have the ability to manage multiple customers. Previous account management experience and a basic understanding of economics would be an advantage but not necessary. Ultimately we are looking for a confident, capable and enthusiastic person to join our small, friendly and ambitious team.

Development

You will receive a comprehensive introduction to the currency markets and full training on the range of services SAT Worldwide provides. You will also be trained in the trading process so you are confident of trading foreign exchange and enhancing the customer experience.

You may also be tasked with supporting new product releases and have the opportunity to play a key role in the company's development.

Application

Please send all CV's to careers@satworldwide.co.uk along with a covering letter by the closing date of Monday 22nd February 2016.